

Episode 20 raw audio

Wambui: Hi there, Jimmy. Thank you so much for being on my show.

Jimmy: Thank you very much. I appreciate you for having me. Thank you so much. It's a great honor.

Wambui: You're welcome. So for those who don't know you, please tell my listeners who you are and what you do.

Jimmy: So my name is James Ngaita from Kenya. I'm popularly known as Jimmy Gate for the Kenyans out there who know my music. I'm sure they'll relate to that name. I am a Christian. I am born again. I am a transformational speaker. I am a sales trainer and I am a businessman.

Wambui: Beautiful.

Jimmy: That's the nutshell.

Wambui: Awesome. So let's start with the music and I'd like for you to tell us what led you to the path of being a musician and then entrepreneurship. What inspired you to be a musician?

Jimmy: Yeah, that's a good question. So I was born in a village called Escarpment in Kiambu County in Kenya. When I was growing up, I loved music. I always used to sing. I remember when I was young, my mother would place me on the couch and I would entertain everybody with Like I would listen to a song today and in like two days, I know the entire song and when the song is singing on the radio, I would sing along with it. And so music was inborn. And I've always loved music. So when I cleared high school and I went to college. I continued pursuing music as a passion. However, when I was in college, because I went to Bible school I felt God calling me into music ministry. And that's why I took it seriously. And after I did my graduation, I quickly moved into full-time music. And the rest has been history. I was able to do many songs that a lot of people know. I think I've done three albums. And yeah, it was amazing when it was. And yeah, I thank God for all that I've been able to do in the music world.

Wambui: That's beautiful. You're one of the most celebrated gospel musicians in Kenya, and even outside Kenya. What are some of the pressures or some of the things and maybe struggles that come with fame? And how have you been able to navigate that and be very authentic because I find you very authentic?

Jimmy: Thank you for the compliment. Well, challenges. I never feel it doesn't matter what you do, you're going to have to face challenges because life is about facing challenges and overcoming them. But here's the thing. Most people don't understand

that life is a roller coaster of good things and bad things. So those that understand that life is constantly on that cycle, prepare themselves because they know this cycle is not going to change. It'll always be like this. So it's me that needs to change how I look at life. And that's the one thing I've always done. I have been a very positive person. I expect my best, even at my worst. Why? Because I know the Bible tells me in Romans 8, 28, that all things work together for good for those who love God. So I don't look at any situation as a situation that has come to crash me or that has come to kill me. Every situation for me is a stepping stone for my next level because God knows everything. He's omniscient. It means he knows everything even before anything happens. He already knows he's omnipotent. It means he's all-powerful. He's able to change anything. He's able to change any situation, and he's omnipresent. It means he's everywhere. At the same time, he's both present in my past, my present, and my future. He can see my past. And how it relates to my today and how it relates to my tomorrow. That's what he tells me to trust in him, no matter what I'm going through. That's what the Bible says do not worry about anything, but in everything by prayer and petition thanksgiving. Why? Because you understand that in a situation that's coming your way, God has already weighed and he knows how it relates to your past, your present, and the future to bring the good. And so I like looking at situations, no matter how good or bad they are, as a chef would look at his or her ingredients. God is a great chef. See, he knows how to stir up every good thing and a bad thing, and they're ugly, they're good-looking. He knows how to stir them up to produce a beautiful cake. 'cause if you are told to eat a raw egg, it tastes really bad. Most people wouldn't take it.

Wambui: No,

Jimmy: You wouldn't take raw flour. You wouldn't take a lot of sugar, you know? But when a chef mixes all of these things together and then he puts them in an oven and he takes time, to cook it under heat pressure. Then eventually you get this beautiful cake that everybody wants to taste. And that's how life is. And the moment you put on that lens, then you look at every situation as an ingredient for what God is going to use to make someone beautiful, someone great. And so I don't look at any situation, no matter how bad it is as something that has come to crush me, but it's something that has come to build me and to make me, it's an ingredient. So you can't say you don't need flour because it doesn't taste good. Because you're not going to make cake and you can't say you don't need an egg because it doesn't taste good. you can't choose that. I only need sugar and milk and the tastier things. No, you have to accept the eggs as bad as they taste. You've got to accept any other untasteful thing because it's part of the ingredients to make your cake. So life is a cake that God is trying to bake. That's how I look at it.

Wambui: I love that. I have never looked at it that way. You say it so well. That is so profound. so profound. And again, like you said, life has ups and downs. And even Jesus said, in this life, you will have tribulations, but be of good cheer, I have

overcome the world. So that's a good way of looking at my life. And I was looking at it as a cake because, you know, I will, you know, when I'm facing trials, I'll be like, okay, this is just the flour, you know, and the cake, it's part of life.

Jimmy: Yeah. Yes, it is. Unfortunately, many people look at problems and challenges. is, you know, God not caring about them or God leaving them or forsaking them. They look at life from that lens of, why should I be facing bad things? They don't understand that God is a God of levels. The Bible says that I'll move you from one glory to another. Yes. Now what is glory? You have to understand what glory means. Glory means the fullness of something. Like when we talk about the glory of the maize we're talking about its harvest. Like it has gone through the entire process and its glory is when you harvest it. It's when it goes into the millers and you have your nice Ugali on the table and you're enjoying that's the glory of the maize

Wambui: yes.

Jimmy: So life is about process and some of the processes that we go through, sometimes they're not comfortable, but God knows that we need the process. I mean, the maize has been in the fields for many months. It has been scorched by the sun, it has seen every night, it has gone through the cold, it has gone through every change of weather, but all those weathers are paramount to make this maize go and get into its glory. So when it's harvested, That's a glory, but it's another glory for it to go into the table as Ugali. However, for it to go onto the table as Ugali, it has to go through the millers. It has to be crushed. It has to be swifted. That process is not good. It's not easy. I mean, if the maize was going to speak at that point, it would say, Oh, what are you doing to me? Why are you crushing me? It would cry and scream. The latter is that it'll get into a beautiful place where everybody's going to admire it and buy it. You know at a high value and that's how God works with us God takes us through every situation So that he can take us from one glory to another But for you to go from one glory to another There's going to be a shake up There's going to be a challenge and that challenge you have to overcome and you have to look at it from a positive mentality from a positive lens of saying, I know I'm being swifted for me to get into the next level. And before I get to the next level, I must go through the swiftening. People who understand that concept of God, celebrate God, even when they're going through challenges. Because they know that God has said, He will never leave you, nor forsake you. So even when you're going through those challenges. You know that he is with you and he's making you and preparing you for something better.

Wambui: He's preparing you for something better. And it's just like, and I like the way you said you give that analogy of the maize it's just like they say about diamonds too. You know, when you see it, when you see a diamond, it looks very beautiful, but you don't know it has gone through so much fire.

Jimmy: Absolutely.

Wambui: So much fire. I like this. You could preach. This is preaching to me.

Jimmy: I am a preacher right here.

Wambui: I know you are preaching right now. Now, Jimmy, tell me I know you're very deeply spiritual. Why is spirituality so important and how does it relate to our lifts?

Jimmy: That's a very powerful question. You see, a lot of people don't understand that this physical life is actually a puppet to another life. The spiritual life is the one that controls the physical life, and a lot of people don't understand that. So they leave the physical life as though. This is the only life that existed. But the moment you start understanding that there is another life called a spiritual life that has powers, that have principalities, that have other governments. That runs the affairs of the physical world. Then you start looking at life from a very different perspective. And it actually did have me look at life differently when I started discovering that life is more spiritual than physical. I have had the privilege of attending many concerts, you know, where I've performed on stadiums of performing, you know, many different arenas across the country and outside the country. And I know that when you are a celebrity and you're going to perform, in most cases, you're given a tag and that tag is all access. It means you can access the backstage, you can access the VIP lounge, you can access literally anywhere you want to go. But the people who are attending also have tags and tags are in different levels. So you have a regular tag that allows you to go into the regular space. There's the VIP tag that allows you to go into the VIP space. And then there is the VVIP tag that allows you to go into the VVIP section. And then there is the all-access that's given to the organizers and people who are working to put together the event. Now, every time you go into an entry of any of these spaces, there are guards, their security, and the work of those securities is to make sure that no one is allowed into a space they're not supposed to get into. Right. So life. It's exactly the same in the spirit I was studying about bloodline, and I came to realize that bloodline literally means your genealogy, all the way back to your ancestors have a way how structures are structured in terms of your characters, your traits, the way you do things, the way you think. Your bloodline is so powerful. Why? Because it is a spiritual DNA. Your bloodline literally means this is your spiritual DNA because it determines how you behave. That's why you see some people, for instance, the royal family, there's a way they behave. A child who's born into a royal family behaves in a particular way. Not necessarily because they are taught, but because their spirits and their DNAs have been trained even before they were born to behave in a particular way. So, In the spirit, we have deep spiritual DNAs, which constitute our bloodline, and our bloodlines have tags. And those tags are the ones that give us access to different levels of life. So because we have spiritual police who police the spiritual realm, and the spiritual realm is the one that controls the physical realm. It means before you get into any level in the spirit, The spiritual police are going to look at you and look at your tag and say, this one is allowed. This one is supposed to go into this level. This one cannot be promoted to

this level because they don't have a tag to allow them to go into a particular level. When I look at the bloodline of this one, they are supposed to not make more than a million. So the spiritual police will make sure that you don't go beyond a million.

Wambui: Really?

Jimmy: The spiritual police are the ones that police our bloodlines because in the spirit we identify with our tags. We have spiritual tags, that's why we talk about the stars. Your star has a tag on it, and it shows what level you belong to. That's why it's not about how hard you work. It's not about how beautiful or how eloquent you are that matters in this life. In fact, the Bible says in Ecclesiastes that the battle is not for the strong, nor there is for the swift. Why? Because In the physical, you may look strong, but in the spirit, you may be so weak. That's why it's not the most beautiful people that become the greatest people of all time. It's not the most eloquent that becomes the greatest of all time. It always depends on your bloodline. In other words, what represents you in the spirit? Is what will reflect in your physical life? So the nature of your physical life is literally determined by the nature of your spiritual positioning your bloodline. So The moment you start understanding this now You want to start doing your spiritual transactions so that you can be able to transact from one level to another The bible says that the children of Israel saw the works of god, but Moses understood the ways of God. You see, Moses understood the background, what really happens so that things happen in the physical, and what needs to be done so that things change in the physical. He understood how God operates. He understood how the government of God works. And with that knowledge, he was able to do things literally change how the physical things of life work And so for me, that is more critical. You know, your level of education is good. You can go to university, you can go and get PhDs and whatever. But if your bloodline has not allowed you to go into a particular level until that one is sorted spiritually, you cannot go into some levels.

Wambui: Wow. Now, how do you then sort this bloodline? How would you, if you, let's say I'm an entrepreneur and I find that sometimes Maybe I'm not doing as well as I would think? Is it because there are those spiritual police that are preventing me from achieving what I want and what would I do to change that? To influence the spiritual police of my bloodline.

Jimmy: You see, that's why we have the courts of heaven. The courts of heaven literally. A space in heaven where God provides an opportunity for us to go and petition. We can petition and we can appeal, right? Because God is a judge. The Bible says that promotion doesn't come from the East or West or the South, but God is the judge. He puts down one and lifts another. That tells you that for you to be lifted, God has to lift you. But you've got to understand that God is an office. That's why there are many gods. So you have to pay some homage to a God for you to do a lifting. That's why some people go to marine gods, some will go to witches, some will pay homage to, you know, all these different gods, like in Egypt, they have so

many gods in India, they have so many gods. So they pay homage to those gods. Why? Because elevation comes from a God. So depending on which God you serve, that God will give you elevation. If you serve the true God, Elohim, the creator of the universe, you will also get an elevation. The difference between Elohim, God, the true God, the one who created the universe the difference between him lifting you and any other God lifting you is that with Elohim the Bible says that the blessing of God maketh rich and addeth not sorrow. So when God lifts to you, he lifts to you and puts blessings on top of it. There is no sorrow. He empowers you to prosper without sorrow. But the difference between him and other gods is that these are the gods that are anti-him and will always give you the blessings, but they'll cut. Coupled up with sorrow. That's why you see some people have so much money so much wealth fame, but they don't have peace but they are sick or they have all these problems and cases and different situations that surround them and their families because The blessings they have are not from Elohim. They are not from the true God they're from other gods basis of life is that for you to be lifted in any space you're in, whether it's in business or entertainment or in spiritual matters, you need a God. But the question is, which God are you serving? Which God are you paying homage to? Okay. Right. You see, John the Baptist understood this, John the Baptist. Is baptizing people and all of a sudden people are not coming to him, they're going to Jesus because Jesus is becoming more popular and his disciples come to him and tell him, Hey rabbi, our master, we see that everybody now is going to Jesus and they are no longer coming to baptism. What is going on? And John the Baptist understanding this concept tells them, look, there's no one that receives anything unless it comes from above. See, he understood this concept of God lifting. He understood that it is the spirit world that determines if you're going to be lifted or you're going to be put down. Promotion doesn't come from the East or West or the South, but God is the judge. He puts down one and lifts another. So you will see Freemasons, Illuminati's and all these different kinds of. sects that exist, they have paid homage to their gods and that's why they have riches and wealth. We are supposed to also pay homage to the true God as Christians, but the difference is with God, you have to go through the process. Yes, the other gods will tell. You'll give you the blessings. Now you pay later. Okay, with God Elohim. He tells you, I'll give you the blessings, but you gotta pay for them now you gotta go through the process. You gotta be willing to go through the swifiting. You gotta go through the challenges and overcome them for me to elevate you. So it is pay first. Enjoy later with God but with another God. It is. Enjoy today and later. That's.

Wambui: So it's you to choose. What do you want? You want to pay now, enjoy later, or enjoy now and pay later, right? Is that how you see it? So it's a good thing that you're seeing that you petition. You can petition God and that is through prayer how else can you petition?

Jimmy: Yes. Well, when you start understanding these things, you now start looking at things from How do I petition God? And that's where the Holy Spirit comes in

because he's our teacher. He's our lawyer. He is the one who helps us to know how to pray because we don't know how to pray. That's what the Bible says. We don't know how to pray, but the Holy Spirit teaches us how to pray. He is the one who informs us on the system of prayer because prayer is a courtroom practice. When you go into a local court, you go to the magistrate. Your lawyer, your advocate has to provide or petition and provide a prayer to the judge. So your lawyer as a Christian is the Holy Spirit because Jesus is your advocate. The difference between a lawyer and an advocate is a lawyer advises you on what you need so that you put together a strong petition. An advocate has already been admitted to the bar. He is qualified to represent you before a courtroom to argue your case before the judge so that he can convince the judge that you are not guilty as charged. Right? So the lawyer who is the Holy Spirit teaches you how to pray. And then you take that petition and forward it to Jesus, who is your advocate. And he argues your case before the father, who is the judge. So that the father, because the Bible says he loves him, he hears him and he does whatever the son asks of him. That's what we pray to the Father through Jesus because he is our advocate. He qualifies to be one. Why? Because he was tested. He became human. He understands our feelings. He understands our hardships as humans. So he is rightfully qualified to represent us before the father to argue out any of our cases. For instance, you can have cycles in your life where you realize that in your bloodline, you've not been going into a particular level or marriages have not been working. There are so many divorces or there is cancer. Or there's diabetes, or there are all these challenges that happen every time you're about to be promoted in your place of work, you know, something just happens and someone else is taken in and you're not. And that doesn't just happen to you. It happens to a lot of your family members that keeps happening. Those are cycles that have been curated by spirits in the spirit who are called spiritual police. They're looking at your tag and you wanna go into a level you don't belong so you have to go and appeal in the Court of Heaven by the help of the Holy Spirit who will help you to package a petition forwarded to Jesus, who's your advocate, to argue out your case before God who can now determine a case for you through Jesus.

Wambui: Okay?

Jimmy: So we have to understand how to pray and pray in his will because the Bible says. You pray and you don't receive. Why? Because you don't pray in my will. If you don't pray in the will of a father, it means you are not using the right protocols to approach the father, who is the judge. So we have to understand how to appeal for God to change our determination because it is him that, see, the level you're in is a determination of God. There are some spiritual things that happen in your bloodline that made God the father or the judge determine your faith to be. The way it is, whether it is in a limited place or in abundance, it is God that determined your life to be. So, so it is only him that can determine otherwise. And the determinations of God are based on the things we do. For instance, you could, your family, ancestors could have paid homage to gods and God, the law of God determines that if you pay

homage to other gods, then you induce a curse. upon your life. Okay. And the Bible says that he will visit your sins to the third and fourth generation. So there could be a curse that was induced over your bloodline that is running your family. And that curse is the one that is limiting you. You remember the story of Jabez, Jabez had a limitation. But he understood what I'm talking about. He understood that there was a limitation that was making him not to expand the spiritual police in the spirit, while not allowing him to go beyond a particular place, because the Bible says he was more honorable than his brothers. That means this guy was smart. That means this guy probably had the physical capabilities and the physical capacities, but there was a limitation in his life. What is that limitation? It is the spiritual police. That were mining his life and telling him, Hey, your mother already cost you. He said, you're a troublemaker. He said that you are supposed to cause pain. And so that pain is limiting you to go into particular levels. So whether it's in your family or business. Right. Or in any area of your physical life, you have to understand your life is controlled by spiritual police. And if you see any limitations or you see things that are not working in your life, it is because the spiritual police are in, you know, they're at work and they have to be dealt with. God has to deal with them and command them not to interfere with your life. But then, of course, there's a process that needs to be done. That's why people will go to men of God to be prayed for, because they are men who have authority to break curses. To break limitation so that your business can thrive, your family can thrive, your children can thrive. And the spiritual world is so powerful. And the moment we become cognizant of that, then now we start living, being aware of it.

Wambui: I'm listening to you because I have never had it told this way. This is really good information. So it's important to be aware, to be aware that there's a spiritual world out there. Also, about how to petition about any limitations that you have, and to just really understand about our bloodline. Yes. You called it bloodline. And so to be aware, because sometimes you might be thinking, Oh, , what's happening? You know, I feel stuck. I don't know what to do. So there could be some things in the spiritual world that you need to deal with. Is that what you're saying?

Jimmy: Correct. Absolutely.

Wambui: Awesome. Oh, this is well said. I've never had this kind of conversation. I like this conversation, Jimmy. Now, has your faith , because you're a man of faith, played in terms of how you do business, and how you do entrepreneurship?

Jimmy: Literally understanding the spiritual aspect of life gives you a lot of freedom because you don't work hard, you work smart. Working hard is good, but working smart is better. A lot of people spend a lot of time working and working and working, and they think that because they work so hard, because I have all these networks, I have all these people who can, you know, help me in business, then they think that they are guaranteed to succeed. And they are shocked many times that they don't, because as I said the spiritual control is more powerful than the physical control. The

moment I started understanding that I started now spending more time dealing with spiritual things. And I started to realize that my business and my life was opening up and I was, I was starting to see growth in my life. Let me give you an example. And this is true story. A lot of people don't understand about birthdays and what they mean.

Wambui: Okay.

Jimmy: Let me tell you what it means just for me to drive home my point of the spiritual dimension of life. Yeah. You see, when you're born, a spiritual portal is opened. A portal is like a doorway and that portal is supposed to release your resources. That you require to fulfill the mandate that God has created you for because God never created anybody to do nothing. When you are creating, there are some potentials that were put in you and those potentials were given a particular capacity. So for God to create you without capacity, he has to give you resources because God is a builder. The Bible says, unless God builds a home, the builders build in vain. So God is a builder and he understands the intricacies that come with building. He understands what building is about. Now, if you want to build a house, you first have to have a plan, you go to the architect and they'll do an expression of, that building, you know, you're drawing. And then from that. BQs are going to be raised and budgets are going to be put into the BQs, right? So that before you start building, you already know how much you need. You need how much land you need, how many people to work, how much money do you need, how much time is it going to take? So you have all of that planned out. You have a roadmap on where it's going to start till the end. God is a builder. So he cannot create you as a builder without having that in mind. He already put everything in place. He already put a budget for you. He already put even a contingency budget for you so that in case something goes wrong, he doesn't run out of resources. So when the Bible says that the devil comes to steal, kill and destroy, you know what it means? It means the devil is eyeing the resources that God has in store for you to be able to fulfill the purpose that he created you for. So every time a child is born, God releases the resources. That are attached to that child, according to his plan. That's what the Bible says. I know the plans I have for you plans not to harm you, but to make you prosperous. So he has a plan. God is a planner. So according to his plan, he's going to release resources for a child. Spiritually. That's what in Ephesians chapter one, it says praise be to God who has blessed us with every spiritual blessing in heavenly places. So we already have the blessing released in the spiritual realm, but we have to convert those resources into the physical realm. And so there are spiritual transactions that have to take place for those spiritual blessings to be transformed from the spirit into the physical. And now every time a child is born, those resources are released and that cycle goes on every year. That's why when Jesus was born a star was seen and he was given gifts. As part of the resources, right? So that portal is open every time you have a birthday now, when you have a birthday, the resources of that entire year are released at that point. If you are a Christian and you understand the spiritual

aspect of that, you better be in prayer. You better be in a position when, where you can receive the resources that God is releasing at that particular time. But what do many Christians and many people in the world do? That is the time they go partying. That's the time they go celebrating with friends at the time. Let me tell you, I learned that at that point. During the birthday is a very critical time because in the spirit, what's happening, a door is being opened and your resources for the year are being released. If you are not spiritually awake, the devil comes to steal those resources so he can give it to those who serve him. Right. So you gotta be very cautious on your birthday. Okay. Because in this, spirit you can lose your yearly resources. And then what happens the entire year you're trying to do business, not working, you're trying to relate with people is not working. You're sick. Every time you make some money, something just happens and you end up spending your car breakdown, or you have these loans to pay. And you're always, you know, having all these issues because. Your resources were taken out at the time of your birthday, and you didn't even know.

Wambui: So Jimmy, let me ask, I would, sorry to interrupt you, but I would think, and that's very, that's a good point, I would think that we were given those resources during birth, that we are equipped to be the best that we can be at all times. So is it only during our birthday that we need to, is it every year that this is replenished, or do we? Have the capacity while we given that capacity and birth and it's us who limits ourselves.

Jimmy: Fantastic. That's a good question. See God runs a government. . A government has departments, a government has arms, a government has systems, a government runs, you know, with yearly budgets. Where did all these things come from? That, that we see a particular government runs in a particular way is because these are spiritual knowledge was released to some people who paid some homage to some gods and they were taught how to run government, how to constitute a government because the knowledge we have, we didn't have it. Where did this, this knowledge that we have come from? It came from spirits. It came from people who walked with some spirits, either spirits of God or spirits of other gods. That's why Abraham, because he walked with God, then God released to him information that everyone else didn't have. And so we read about Abraham and what he did. And we read about the principles of God through Abraham, because he had intimacy with God and God released some spiritual knowledge to him that even up to today, We rely on that information from Abraham. So how God runs his government is through systems. , that's what we have to walk by faith and not by sight. Why? Because even if God has released all your resources at birth, they are stored up in his store. And that store is also manned by spirits who release your resources in different times and seasons. That's why the Bible talks about there, there is a time for everything. There is a season for everything. So that means in every season, there are resources that are supposed to be released from your storehouse in the spirit, your resources were released at birth. However, they are not released at once because even you, you have a child. You could be, you could be a billionaire. For instance, you give back to

a child. You don't give that child everything at once at birth. You could have an account where you've stored up. You know their money or their inheritance. But as that child is growing you keep releasing those resources to that child. The bible causes the children of God. We are children of God. So the same way a father raises it and nurtures the child is the same way God raises us. So depending on what level we are at, God releases the resources that we require at that particular time to do what we ought to do so that we can continue trusting in him. We can continue believing in him and having faith in him and working with him because if God gives us everything, then we don't need him. Right. So that's what it means that every year a portal is opened and some of your resources are released for the year. So if you don't capture those resources, they are stolen by the devil, and he will use those resources to enrich those that worship him.

Wambui: So how do we capture, how do we stay alert to capture those resources every year, every year? My birthday is coming up, so I'm asking for myself.

Jimmy: How do I stay alert? I'll give you an example of what I did and this is a revelation that I got not too long ago. And when I got it was, I think, a week before my birthday. And I literally fasted on that day on my birthday. So I wasn't fasting the whole day and I was trusting and believing in God.

Wambui: You were not partying with your friends.

Jimmy: No, I wasn't partying with my friends. I was literally just fasting and praying and waiting on God. And with this revelation, I told him, God, may you release the resources that I require for the year. And what God did was just amazing. You know, two days later. I received an email with a contract that I had been pursuing for a long time, and it was already signed. Wow. I mean, it was a good contract. And when I looked at the date when it was signed, it was the exact day of my birthday. And I'm not lying. I'm just telling you the truth. It was signed on the very day, only that I got it into my emails two days later. But when I checked the date it was signed, it was on my birthday. And I confirmed that indeed. This thing works.

Wambui: Oh my goodness. That's awesome. So now this is the beginning of the month of March. If someone's birthday is in December, what are they going to get anxious and say, Oh, well, I guess I will not this whole year. I'm not going to receive any. Blessings what am I going to do? What would you tell them?

Jimmy: Here's the thing. We serve a God of, you see, many people say, Oh, you know, opportunity comes once in a lifetime. Opportunity comes once. No, no, no, no. We don't serve a God of one more chance. We serve a God of another chance. Is that, is a huge difference between that one more chance and. Another chance. Yes. And if I would look at it as one more chance. It means every time you miss out on something. There's always another chance coming. There's always another chance. So even if you've missed out on your chance, you can still redeem this chance. Why

because Jesus is a redeemer. Redemption means you buying back what belongs to you. Someone stole it or someone had bought it from you or gotten from you without your consent. There are mitigation procedures or there are redemption procedures that you can use to buy back what you have lost. So it's not all lost. God is able to redeem what you have lost. And if your birthday hasn't come, you better get ready. Don't be partying at that time. Last time to be with God. So that you can receive your blessing. Because what happened, yeah, when you go partying and drinking and having all these crazy things, you empower demonic entities to steal your blessings. Because you're not positioned right. You know, being righteous means being positioned right with God so that your position where God can see you and where God is happy with you and where God is happy with you because he has forgiven your sins and he looks at you just as if you have not sinned in any way. He looks at you and says, I love this guy. He's such an amazing guy. Not because of your good works, but because you have clothed yourself with Jesus. When he looks at you, he doesn't see you. He sees Jesus. And because Jesus is perfect, then he's able to commune and transact with you courtesy of Jesus. And so at that point, when you're having your birthday, you better be in Jesus. You better have Jesus with you so that you can receive your resources for the year. Hallelujah.

Wambui: Hallelujah. Amen. I love this preaching. This is so good. And I like the way you say that. Yeah. God is a God of many chances. I mean, I've seen him in my life, many chances over and over. So there's hope. There is hope. Not to worry, because you know, your birthday is not coming up back, coming up next month, or whenever it's just understanding you can redeem, you know, God can.

Jimmy: Even if you lost it yesterday, even if you lost it last month, God is so powerful. The Bible says that the hand of the Lord is not too short. The hand of God can actually reach out to where the enemy is and has hidden your treasures, your resources, and pull them back and bring them back to you. He's a redeemer.

Wambui: He's a redeemer. He's such a merciful God. This is so hopeful. This gives me hope. And I'm sure it's, it's going to give my listeners hope. Now, Jimmy, in our recent interview with Lynn Ngugi, I heard you say that you want to impact the world in your own way. I think I'm not quoting the way you said it, but I think that it was so profound the way you say that you want to make an impact in your own way. Can you tell my listeners what that means?

Jimmy: That comes from understanding who you are and the potential you have, the capacity you have. For instance, what I'm doing right now is something I really love doing. I love speaking. So that's one of the ways I want to give back and, you know, make the world a better place. If someone came here discouraged, they went back encouraged. If someone came here not knowing what to do, and probably by what I've seen, they get an answer or they get some sort of direction. Then I haven't got that. So and so this is one of the ways that I want to make sure that I impact my world in the capacity I have. I may not be the best of the best, but believe that it's

possible to impact my generation. The capacity that I have. The other way I'm impacting my generation is by providing opportunities abroad. I link up a lot of people with jobs abroad. Okay, so if someone is watching us right now, and they're looking into going outside the country, especially if you're in Kenya, I am able to link you up with, you know, opportunities abroad, and you can, you know, reach me on my Instagram page @ Jimmy gate official. So that you link up with me and I'll give you more details on how you can get international jobs. So far we've been able to help over 3000 Kenyans. Yeah, I'm very passionate about it and I'm looking forward to helping many more thousands. So if you are there, you're watching and you're looking into ways on how you can go out to the country for jobs, you know, look no further, keep me up.

Wambui: I'll make sure I link, I will make sure I link your Insta or your social media handles and how they can get that's really impacting people because I do know that the economy, not only, you know, I'm sure in Kenya can sometimes be very tough. So you're helping, you know, families and impacting the world. That's so beautiful. So anything.

Jimmy: Can I add something? The other way, because you asked me, I think I wanted to say one more thing. The other way I'm impacting my world is I really love sales and I came to realize that a lot of people don't understand what sales is about. I didn't understand until I came to a point when I started understanding what sales is about. So when I did. I also started doing a lot of studies and courses around sales around marketing branding. And so I am currently doing a lot of training for different companies here in Kenya where companies will give me their salespeople to train them on how to sell because of selling. Is the number one skill in the world is no better is no greater skill in the world than learning how to sell because the world revolves around buying and selling every day. You got to sell yourself every day you buy something you got to buy into something. So those that understand what sales is about are the ones that are at the heart of transactions. And that's where the money is. That's what value is. And so I train on sales. I train on, you know, how you can become a great salesperson because not everybody is a great salesperson. You've got to learn how to sell.

Wambui: You got to learn how to sell yourself first, you know, just selling yourself first and then learn how to sell.

Jimmy: Yeah. Because most sales people, what they do is that they are so much into pushing products and services. They are so much into meeting targets. You know, they've been given targets by their bosses. And so they are working so hard to meet those targets. But great salespeople are not in the business of pushing sales and services. Great salespeople are in the business of identifying people's challenges and problems and providing value to solve those problems. Those are what we call great A list salespeople. They are not so much pushy. They know how to, number one, Understand that people buy out of need. So even if you don't have a need, a

good salesperson can actually make you see that you have a need and they can actually provide or, or position themselves. As the solution you need, or the bridge that you need to your solution. So I'm very passionate about sales. And so that's also something else I am doing. And I'm really enjoying.

Wambui: I can see you doing a good job. Even just the way you present yourself. Could listen to you all afternoon. So you're a trainer. You're a speaker. Is that now the new path that you've taken? And are you. Still singing or doing your music and the entrepreneurship, even though music, it's also entrepreneurship.

Jimmy: About music, I'm not sure about that, but you know, when God allows me, I'll do that. But at this point, I feel like I am so passionate about what I'm doing. Yes. The trainings, the speaking. You know, sometimes I preach, I teach the word, I'm a teacher, so I love going into depth, I don't just want to, , my preachings or my teachings from the service level, I want to go down into the deep stuff, you know, I'm a deep thinker, so I think deeply, I research a lot, I read a lot, just to equip myself on more information and, wisdom and knowledge. So I think I want to explore this more because I feel like it has more impact not that music doesn't have, but again, there's a season and a time for everything. And I feel like at this season, I want to focus more on this.

Wambui: This is, this is good. And I can tell that you really do go in depth. This conversation has been really in depth, very in depth. Now my listeners entrepreneurs aspiring entrepreneurs and professionals who sometimes again hold themselves back because they're not believing in themselves. What is it that you can any insights that you can, can give them? To stop holding themselves back and put themselves out there and be, you know, going to the wild and really realize their full potential.

Jimmy: Yeah. But first of all, an entrepreneur is someone who takes an idea and brings that idea to life. You know, there's a difference between a businessman , and an entrepreneur. An entrepreneur is someone who has an idea and brings it to life and makes it work. Sometimes entrepreneurs fail. And when they fail at bringing to life, into life, an idea, they look at themselves as failures. You gotta have the spirit of an entrepreneur. An entrepreneur doesn't fail. It's the idea that fails. So if an idea fails, you can try another idea. However, if you believe in an idea, even if it fails, you can actually pick yourself and look at. You know what you did wrong. You analyze and do a postmortem on what you did right. What you did wrong. What can be done differently? Who do you need to bring on board? Because sometimes you as an as an entrepreneur might be having an idea and a great idea, but you may not be the one to execute that idea. So you need to ask yourself many questions. around your idea. How can your idea come to life? Because an entrepreneur brings ideas to life. So if you fail, don't look down on yourself and think that you are a failure. Focus on the idea, not you as the failure. Focus on what made that idea fail. And then look into how you can make that idea work. Is it a new person you need to bring on board? Is

it a partnership that you need to bring on board? Is it resources that you need to look for? Is it the marketing that you did wrong? Is it the branding? Is it the selling? What exactly did you do wrong that you can do right and improve and bring your idea into life? So as entrepreneurs, I know the journey of an entrepreneur is not an easy one. It's a really, really difficult one. But great entrepreneurs who succeed, never give up. They don't understand what giving up is about. The vocabulary of giving up and losing hope doesn't exist in their world. They keep trying. They keep pushing. They keep believing every single day they wake up in the morning, and they'll keep trying because they believe that my idea is going to work at some point. And so, I want to encourage anybody who's out there and they're feeling like giving up, don't give up as yet. Just look into your idea and criticise your idea. Talk to different people and hear what they say. Talk to professionals. Talk to people who have made it in the field that you're pursuing and ask them questions on how they did it. Because life is about applying systems. You see, you succeed because you applied a particular system that someone else did. Right. You don't go reinventing the wheel. If someone already succeeded in something, it means you can apply the same system that they applied and you find out the system that they used. Applied, it's gonna work. I mean, we are using a Zoom system. We are not the only ones who are using this Zoom system across the world. There are millions of people who are using this system. So, life is about discovering the right system for your idea and then use that system to thrive.

Wambui: Oh, that is so well said. I love that. I really love that. Don't give up. Reinvent the wheel. Ask for advice. Seek others' input. I really like this. And then I could go on and on the entire time, but I want to honour your time. Now, Jimmy, where can people find you? Please tell my listeners where they can find you.

Jimmy: The easiest way to find me is on my Instagram go @ jimmygaitofficial. I'm sure you're going to give them that I'm going to give them. So that they are able to see, reach me anytime I'm good at responding. I actually respond myself. There's a time someone used to operate my social platforms, but, you know, that didn't go too well. So I operate my socials by myself. So I'll respond to you and we see how, you know, we can connect.

Wambui: Yes, and I'm a true testament that you do respond and you respond , quite fast because I was so honored that you responded to my invitation to this podcast interview. I'm so honored that you could be here, Jimmy. I really appreciate you. You're making such an impact in the world. And I'm so happy that you're in each other's world.

Jimmy: I'm happy. I'm happy to know you. Thank you so much. You're amazing. And you're doing an amazing job. Keep doing it. And you know, I'm happy to come on board anytime. Let's have this conference. I've really enjoyed myself and yeah, you have a great spirit. God bless you so much. And I also ask all the listeners and the viewers to subscribe to you. Yeah, subscribe to this channel, subscribe, subscribe,

Wambui: Subscribe, subscribe. Jimmy said it. Thank you, Jimmy. We appreciate you.
Have a very good day.